

Message Text

LIMITED OFFICIAL USE

PAGE 01 JAKART 02481 250924Z

ACTION EA-09

INFO OCT-01 ISO-00 EB-08 COME-00 OES-06 INT-05 FEA-01 /030 W

-----251002 040286 /20

R 250822Z FEB 77

FM AMEMBASSY JAKARTA

TO SECSTATE WASHDC 9446

LIMITED OFFICIAL USE JAKARTA 2481

E.O. 11652: DECON UPON RECEIPT

TAGS: ENRG, ID

CARBON BLACK SALES

REF: STATE 027940

1. SUBSEQUENT TO RECEIPT OF REFTEL, EMBASSY HAS SPOKEN WITH APPROPRIATE PERTAMINA OFFICIALS ABOUT PORTNER'S INTEREST ON THREE SEPARATE OCCASIONS. ON FEBRUARY 24, HEAD OF PERTAMINA'S FOREIGN MARKETING OFFICE, SIREGAR, FINALLY CALLED TO ADVISE EMBOFF THAT CURRENT CARBON BLACK SUPPLY SITUATION WOULD MAKE IT DIFFICULT FOR PERTAMINA TO FILL PAOLINI ORDER. SIREGAR ASKED THAT WE CONVEY THIS MESSAGE DIRECTLY TO COMPANY; PERTAMINA HAD ATTEMPTED TELEX PORTNER BUT MESSAGE APPARENTLY WAS NOT RECEIVED.

2. IN VIEW OF ABOVE, WE DOUBT THERE IS LITTLE MORE THAT EMBASSY CAN DO ON BEHALF OF PAOLINI. IN FACE OF STRONG BUYER DEMAND FOR CRUDE AND PRODUCTS, PERTAMINA IS APPARENTLY FELLING NO PRESSURE LOOK FOR NEW CUSTOMERS. WHILE WE HAVE ATTEMPTED GET MESSAGE ACCROSS ABOUT PERTAMINA'S NON-RESPONSIVENESS, PAOLINI HAS SUFFERED BY NOT HAVING SOMEONE--AGENT, REPRESENTATIVE, ETC.--IN JAKARTA WHO CAN FOLLOW UP ON THIS.

3. PERTAMINA OFFICIALS IN CHARGE OF MARKETING ARE STILL SETTLING INTO THEIR JOBS AND THERE IS GREAT DEGREE LIMITED OFFICIAL USE

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OF CAUTION ABOUT DEALING WITH NEW OR UNKNOWN COMPANIES. AS LAST RESORT, WE SUGGEST PAOLINI CONSIDER SENDING COMPANY REPRESENTATIVE TO JAKARTA OR APPOINTING SOMEONE LOCALLY TO ACT AS THEIR SPOKESMAN.
GARDNER

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: SALES, CARBON
Control Number: n/a
Copy: SINGLE
Sent Date: 25-Feb-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977JAKART02481
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: DECLASSIFIED PER 8/31/77 MEMO FROM EA/TIMBS - ROBERT E. FRITTS
Executive Order: N/A
Errors: n/a
Expiration:
Film Number: D770065-0855
Format: TEL
From: JAKARTA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770210/aaaaailn.tel
Line Count: 60
Litigation Code IDs:
Litigation Codes:
Litigation History:
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Office: ACTION EA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 77 STATE 27940
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 21-Oct-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3230524
Secure: OPEN
Status: <DBA CHANGED> mcm 20041115
Subject: CARBON BLACK SALES
TAGS: ENRG, ID, PERTAMINA, PAO
To: STATE
Type: TE
vdkgvwkey: odhc://SAS/SAS.dbo.SAS_Docs/c9401fbf-c288-dd11-92da-001cc4696bcc
Review Markings:
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